

## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

February 5, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$105,708	39
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Lemar, Mike	Sunshine State Agency	\$37,412	13
Ahlbum, Tim	Health Coverage Solutions	\$36,504	6
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Clark, John W.	Senior Solutions Insurance Agency	\$27,704	9
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$26,063	24
Hatton, Catherine E.	Long Island Insurance Solutions	\$25,312	24
Barta, Devin M.	Barta Insurance Agency	\$24,264	6
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$23,484	2
Ahmed, Nur N.	Ahmed Insurance Agency	\$23,184	2
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$19,584	8
Borosak, William J. Jr.	Secure Financial Group, LLC	\$19,348	9
AmeriLife		\$18,765	26
Concklin, Ron	Rosenberg-Concklin, Inc.	\$18,268	12
Mednick, Scott E.	Professional Insurance Systems of Florida	\$16,500	8
Abbatiello, Vincent	Mainstay Retirement Solutions	\$15,792	2
Schwartz, Richard S.	Insurance Center of S. Florida	\$15,041	4
Shackelford, Edward L.	The Assurance Group, Inc.	\$14,459	6
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$14,160	7
Chacon, Cesar	The Insurance Hub	\$12,492	6
Olguin, Loren A.	Olguin Insurance Agency	\$11,888	2
Abadjian, Pierre	Abadjian Insurance Group	\$11,808	2
Iwill Advisors, Inc.		\$11,676	3
Schwartz, Scott J.	Insurance Protection Services	\$11,640	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$10,379	2
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Rosati, Lisa	Rosati Insurance Agency	\$9,204	4
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$9,168	1
McNerney, Dan S.	McNerney Insurance Agency	\$9,060	1
Omega Retirement & Insurance Services		\$9,060	1
Catron, Edward A.	Catron Insurance Agency	\$8,601	2
Cancio, Maria	Cancio Insurance Agency	\$8,052	2
Savage, Gina	Savage Insurance Agency	\$8,052	2
Wroblewski, Robert M.	SOS Insurance Group	\$7,808	5
Oppedisano, Michael	Oppedisano Insurance Agency	\$7,776	1
Birchard, Natalie K.	Birchard Insurance Agency	\$6,936	4
Centerstone Insurance & Financial Svcs.		\$6,684	4
Judah, Charles G.	MSIS, Inc.	\$6,659	6
Adelson, Andy G.	Adelson Insurance Agency	\$6,120	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$6,035	1
Mangini, Nicholas L.	Mangini Insurance Agency	\$6,024	2
Esch, Jagger W.	Esch Insurance Agency	\$5,928	1
Maisto, Stephen	Senior Health Solutions	\$5,376	3
Agent Pipeline, Inc.		\$5,278	4

## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

February 5, 2017

### Bronze Producers (\$2,500 - \$5,000)

American Eagle Consultants, Inc.		\$4,754	4
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$4,704	4
Martinez, Bett L.	Martinez Insurance Agency	\$4,391	1
Schuler, James F.	Consumer Group Services, Inc.	\$4,343	1
Statkewicz, Thomas G.	Sylvan-James Associates, Inc.	\$4,086	2
Sweeney, James A.	American Senior Benefits	\$4,080	1
Marrow, Elizabeth	Marrow Insurance Agency	\$3,948	1
Contemporary Employee Plans, Inc.		\$3,888	1
Pollier, Robert L. Jr.	Senior Management Services	\$3,888	1
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$3,840	2
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,827	2
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$3,804	1
Lebowitz, Harry B.	Lebowitz Insurance Agency	\$3,612	1
ERIN Marketing, Inc.		\$3,576	2
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$3,564	2
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$3,491	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$3,408	3
Fraser, Daniel	Fraser Insurance Agency	\$3,276	1
Reilly, Frank A.J.	Reilly Insurance Agency	\$3,240	1
James M. Gray, Inc.		\$3,204	1
Senior Insurance Marketing, Inc.		\$3,204	1
Higgins, Suzanne M.	Atlantic Financial Group, LLC	\$3,156	1
Roseman, Mark A.	Roseman Insurance Agency	\$3,108	1
Webster, Larry L.	Webster & Associates, Ltd.	\$3,048	1
Peltz, Arnold	Peltz Insurance Agency	\$3,040	3
Valery, Albert L.	Valery Insurance Agency	\$3,036	2
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$3,012	1
Barrowman, Jeffrey A.	Barrowman Insurance Agency	\$2,927	1
Crevello, Paul F.	Crevello Insurance Agency	\$2,927	1
Banville, Richard	Banville Insurance Agency	\$2,844	1
Duryea, Don B.	Duryea Insurance Agency	\$2,844	1
Wilgus, Allison M.	Wilgus Insurance Agency	\$2,844	1
Vice, Spencer	Vice Insurance Agency	\$2,766	2
Centurion Agency, Ltd.		\$2,556	1
Daniels, David K.	David K. Daniels & Associates	\$2,520	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$2,519	1
Stamper, John W.	Choice Plus Benefits	\$2,507	1

## Writing Agents

### Combined Health/Life

FOR THE WEEK ENDING

February 5, 2017

#### Diamond Producers (\$20,000 & Above)

Siddique, Nayeem	\$22,332	Ahlbum, Tim	\$20,160
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#### Platinum Producers (\$15,000 - \$20,000)

#### Gold Producers (\$10,000 - \$15,000)

Sachs, Kerry	\$14,184	Schwartz, Scott J.	\$11,640
Abbatiello, Vincent	\$13,464	Hargis, Mark D.	\$10,284
Gilbert, Brian	\$13,152	Vickers, Jordan	\$10,212
Graham, Christopher C.	\$11,916		

#### Silver Producers (\$5,000 - \$10,000)

Hirsch, Susan J.	\$9,407	Murphy, Stacy	\$6,708
Loebig, George J.	\$9,334	Adelson, Andy G.	\$6,120
Kempler, Gary S.	\$9,300	Hoyek, Pete N.	\$6,035
Sheldon, Paul, CLU, ChFC	\$9,168	Stevens, Ray	\$5,964
Hevia, Bernardo	\$9,060	Dye, Lauretta A.	\$5,952
Clatsoff, Deborah A.	\$7,896	Aarons, Neill	\$5,940
Primack, Neil E.	\$7,872	Haass, David	\$5,928
Treglia, Giovanni	\$7,776	Branch, Beth	\$5,856
Kraus, Bernard	\$7,296	Catron, Edward A.	\$5,736
Becker, Gary S.	\$6,960	Rosati, Lisa	\$5,676
Kahn, Peter S.	\$6,924	Holzman, Robert	\$5,340
Graham, Christopher N., CLU	\$6,875	Edwards, Jackson IV	\$5,076

#### Bronze Producers (\$2,500 - \$5,000)

Hatton, Catherine E.	\$4,768	Omid, Robert	\$3,888
Balogh, Christian J.	\$4,704	Rashkin, Todd	\$3,888
Ranney, Eugene	\$4,656	Bullard, Janet C.	\$3,804
Martinez, Bett L.	\$4,391	Mangini, Nicholas L.	\$3,696
Stark, Richard N.	\$4,388	Lebowitz, Harry B.	\$3,612
Hackmeier, Jeff D.	\$4,343	Geld, James	\$3,569
Ahlbum, Jon	\$4,308	Ulayyet, Fred M.	\$3,491
Bahlkow, Valerie J.	\$4,224	Delia, Brian	\$3,276
Lemar, Fred W. Jr.	\$4,115	Faria, Samuel L.	\$3,276
Benaim, Eduardo	\$4,104	Saylor, Dexter R.	\$3,276
Travis, Ann	\$4,091	Valdes, Jorge A.	\$3,276
Ciarlo, Brett T.	\$4,080	Deross, William P.	\$3,240
Holdren, Charles E.	\$4,032	White, Michael J.	\$3,234
Claassen, Matthew J.	\$3,983	Garwood, Jared E.	\$3,204
Cancio, Maria	\$3,948	Benedeti-Zum Tobel, Giovanna	\$3,191
Marrow, Elizabeth	\$3,948	Higgins, Suzanne M.	\$3,156

## Writing Agents

FOR THE WEEK ENDING

### Combined Health/Life

**February 5, 2017**

Dillow, David S.	\$3,108	Kitay, Laura A.	\$2,844
Roseman, Mark A.	\$3,108	Needleman, Steven M.	\$2,844
Sprague, James A. Sr.	\$3,048	Wilgus, Allison M.	\$2,844
Ahlbum, Donna M.	\$3,024	Willis, Rochelle	\$2,844
Burke, April L.	\$3,024	Greer, Michael	\$2,759
Wiedersum, Bryan F.	\$3,012	Lemar, Mike	\$2,759
Albano, Mark R.	\$3,000	Woodard, Michael A.	\$2,759
Barrowman, Jeffrey A.	\$2,927	Cunningham, Kenneth J.	\$2,754
Crevello, Paul F.	\$2,927	Ozkaya, Mark M.	\$2,676
Barber, Matthew A.	\$2,865	Paredes, Lizzy M.	\$2,676
Gordon, Aaron	\$2,848	Santo, Andrew J. Jr.	\$2,676
Black, Ana Maria C.	\$2,844	Stevens, Jason	\$2,592
Gordon, Ian	\$2,844	Blackburn, Kaila	\$2,520
Hall, James T.	\$2,844	Lough, Edward H.	\$2,519
Halperin, Murray A.	\$2,844	Stamper, John W.	\$2,507
Jaffe, Joseph A.	\$2,844		